# **FACT SHEET**



#### **COMPANY PROFILE**

AUTO1 Group is Europe's leading digital automotive platform for buying and selling used cars online. We offer a quick and easy way for consumers and professional car dealers across Continental Europe to sell and buy used cars at haggle-free prices through our established platforms. We offer the largest selection of used cars in more than 30 countries, across more than 80 brands and all price points. AUTO1 Group sold 650,000 vehicles via our websites and apps in 2022.

# SHARE CHART



#### SHAREHOLDER STRUCTURE

Founders	25.3%
Softbank	18.2%
OUR993 S.à r.l.	6.6%
Other Shareholder / Free float	49.9%

#### MANAGEMENT BOARD





Christian Bertermann

Markus Boser

#### SUPERVISORY BOARD

> Gerhard Cromme > Gerd Häusler > Hakan Koç > Lars Santelmann

Sylvie Mutschler von Specht

# STOCK FUNDAMENTALS

 ISIN
 DE000A2LQ884

 WKN
 A2LQ88

 Share type
 Ordinary

Index SDAX, Regulierter Markt (Prime

Standard)

 Segment
 Prime Standard

 No. of shares
 215,897,713

 Market Cap
 EUR 1.48 bn

 52 week high
 11.98 EUR

 52 week low
 5.41 EUR

Stock exchanges Frankfurter Wertpapierbörse

#### FINANCIAL CALENDAR

May 03, 2023 Publication quarterly financial report (call-date Q1) May 03, 2023 Register here to AUTO1 Group SE's Q1 2023 Earnings Call on May 03, 2023 at 3:30pm CEST May 04, 2023 Goldman Sachs 16th European Small and Mid Cap Symposium Jun 07, 2023 Annual General Meeting Aug 02, 2023 Q2 Trading Update (Earnings Call) Sep 13, 2023 Publication Half-yearly Financial Report Nov 08, 2023 Publication Quarterly Financial Report (call-date Q3)

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# QUARTERLY FIGURES

Summary of KPIs							
	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q1 YoY %
Group KPIs							
Units Sold (#)	169,610	166,147	163,561	150,391	649,709	157,106	(7.4%)
Revenue (in million EUR)	1,637.9	1,737.2	1,711.7	1,447.3	6,534.1	1,505.9	(8.1%)
ASP (EUR)	9,657	10,456	10,465	9,624	10,057	9,585	(0.7%)
Gross profit (in million EUR)	124	126.4	123.4	114.5	488.2	132	6.5%
GPU (EUR)	731	761	755	737	746	836	14.4%
Adjusted EBITDA (in million EUR)	-47.6	-46.8	-35.2	-36	-165.6	-25.1	(47.2%)
Adjusted EBITDA (in million EUR)	753.8	686.5	648.5	617.6	617.6	426.6	(43.4%)
Merchant KPIs							
Units Sold (#)	155,052	150,377	146,372	133,744	585,545	139,027	(10.3%)
thereof C2B	131,401	127,134	124,953	113,766	497,254	120,307	(8.4%)
thereof Remarketing	23,651	23,243	21,419	19,978	88,291	18,720	(20.8%)
Revenue (in million EUR)	1,393.5	1,467.3	1,434.5	1,182.3	5,477.6	1,221.5	(12.3%)
thereof C2B	1,163.9	1,234.9	1,216.6	983.8	4,599.2	1,037.8	(10.8%)
thereof Remarketing	229.6	232.4	217.9	198.5	878.4	183.7	(20.0%)
ASP (EUR)	8,987	9,757	9,800	8,840	9,355	8,786	(2.2%)
thereof C2B	8,858	9,713	9,736	8,648	9,249	8,626	(2.6%)
thereof Remarketing	9,708	9,999	10,174	9,935	9,949	9,814	1.1%
Gross profit (in million EUR)	113.5	110.1	104.4	90	418	107	(5.8%)
GPU (EUR)	732	732	713	673	714	769	5.1%
Retail KPIs							
Units Sold (#)	14,558	15,770	17,189	16,647	64,164	18,079	24.2%
Revenue (in million EUR)	244.4	269.9	277.2	265	1,056.50	284.4	16.4%
ASP (EUR)	16,791	17,113	16,126	15,920	16,466	15,732	(6.3%)
Gross profit (in million EUR)	10.4	16.3	19	24.4	70.2	25	139.7%
GPU (EUR)	718	1,035	1,106	1,254	1,039	1,349	88.0%

# Auto1 Group SE

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# **Contact Investor Relations**

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